

NATIONAL INVESTMENT UNIT TRUST



FUND MANAGER REPORT - October 2011

Basic	Fund's Informations		NI(U)T Objective							
Fund Type	Open-End		The core objective of NIT is to maximize return for Unit holders, provide a regular stream of current income through dividends, while long term growth is achieved by the management of diversified portfolio and investments into growth and high yielding equity securities.							
Category	Equity									
Launch Date	12th November 1962		Profile of Investment Managers							
Management Fee	1.00%		National Investment Trust Ltd. (NITL) is the first Asset Management Company of Pakistan, formed in 1962. NITL is the largest asset management company of Pakistan with approximately Rs. 73 billion assets under management. The family of Funds of NIT comprises of six funds including 4 equity Funds and 2 fixed income nature Funds. NIT's distribution network comprises of 21 NIT branches, various Authorized bank branches all over Pakistan and Arab Emirates Investment Bank (AEIB) in Dubai(UAE). The Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and nominee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2-" by JCR-VIS Credit Rating Company Limited, which denotes the stable outlook of the company and the asset manager meets high investment management quality standards. All Investment decisions are taken by the Investment Committee of NITL.							
Front End Load	3.00%									
Back End Load	0.00%									
Cutt-off timing	9.00 AM to 3.30 PM (Mon t	to Fri)								
Par Value	PKR 10.00									
Minimum Investment	PKR 5,000									
Trustee	National Bank of Pakistan	Bank of Pakistan Fund Performance Review								
Auditors	A.F Ferguson & Co.		The KSE-100 Index posted a marginal gain of 107 points or 0.91% during October 2011 to close at 11,868 levels. The							
Pricing Mechanism	Forward Pricing	average daily turnover during the month was 91.83mn shares compared to 71.74mn shares during September 2011 The index remained volatile throughout the month. The month marked an impressive start where the State Bank of Pakistan (SBP) reduced its policy rate by 150 basis points to 12% in the bimonthly monetary policy on October 8. The								
Valuation Days	Daily (Monday to Friday) public holiday	except	market reacted sharply and crossed the psychological barrier of 12,000. However the positive sentiment was outweighed by the concerns over the gas crisis in the upcoming winter season affecting the profitability of most of							
Dealing Days	Daily (Monday to Friday) public holiday	except								
AMC Rating	AM2- (JCR-VIS)									
Risk Profile	Moderate / High									
Fund Manager	Manzoor Ahmed									
Benchmark			Equity market is likely to stay volatile given the global economic scenario and concerns related to gas curtailment issue in the fertilizer sector. However, corporate results, low multiples and expectations of further monetary easing							
	KSE-100		is likely to attract interest in t	the equity market.					, ,	
Technichal	Information 31-10-2	011	Sector Allocation (As % o	of Total Assets)		Top Ten H	oldings (As	s % of Total Assets)		
Net Assets NI(U)T	Rs. 37.	.498 billion	OTHERS		Fauji Fertiliz	er Co. Ltd.	16%	Attock Refinery Ltd.	3%	
Nav per Unit NI(U)T	Rs. 28	3.27	22% GENERAL	OIL & GAS 22%	Pakistan Star			Pakistan Oilfields Ltd.	3%	
Risk & Return Ratios (3yrs to date) NIT Portfolio KSE-100		INDUSTRIALS		Bank Al-Habib Ltd.		6%	Siemens Pakistan	2%		
		5%	CHEMICALS	National Refinery Ltd.		5%	Bata Pakistan Ltd.	2%		
Standard Deviation	14%	29%	PERSONAL GOODS	20%	Habib Metro	politan Bank	3%	Unilever Pakistan Ltd.	2%	
Beta	0.45	1.00	8% BANKS 15%							
Sharpe Ratio* -0.73 0.02			Asset Allocation (As % of Total Assets)			Fund Performance				
12,500			October 11	<u>Sept 11</u>			NI(U)T	KSE 100	DPU (Rs.)	
10,500		~~~			Equitie s _94.74	FY 07	44.8%	37.9%	6.20	

Compliance with Circular # 16 of 2010 / Non-compliant Investments

nav of Ni(u)T

NI(U)T, our flagship fund, was launched in 1962 with an intention to provide investment opportunities to masses. Since its inception NI(U)T has a policy of making investments while remaining compliant with the requirements of its constitutive documents and all other relevant rules and regulations. However, with the promulgation of NBFC Regulations 2008 small portion (around 9% of net assets) does not meet the requirements of current regulations. However, efforts are being made to bring all such investments in compliance with NBFC Regulations 2008 while protecting the best interest of the unit holders

Members of the Investment Committee

Wazir Ali Khoja - Managing Director Manzoor Ahmed - Chief operating Officer S. Zubair Ahmed - Controller of Branches Amir Amin - Head of Finance

Shahid Anwer - Head of MD's Sectt. & Personnel M. Imran Rafiq, CFA - Head of Research M. Atif Khan, Manager Compliance & Risk Management

MUFAP's Recommended Format.

8,500

4,500

Disclaimer: This publication is for informational purposes only and nothing herein should be construed as a solicitation, recommendation or an offer to buy or sell any fund. All Investments in Mutual Funds are subject to Market Risks. The NAV based prices of units and any dividends / returns thereon are depandant on forces and factors affecting the capital markets. These may go up or down based on market conditions. Past performance is not necessarily indicative of future results.

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FY 08

FY 09

FY 10

FY 11

Tel: 111-648-648

-6.4%

-41.5%

17.9%

24.0%

-10.8%

-41.7%

35.7%

28.5%

6.50

3.25

2.25

4.00